

**D**ESIGN Solutions.

**S**UPPLY Products.

**C**OMMISSION Projects.



CCTV  
CAMERAS



ACCESS  
CONTROL



BIOMETRICS



GATE  
AUTOMATION



ELECTRIC  
FENCING



ALARM  
SYSTEMS



FIRE  
DETECTION



PHYSICAL  
BARRIERS

## 1. SECURITY & COMMUNICATION WAREHOUSE LTD



Photo: Head Office in Centurion

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**DESIGN**

**SUPPLY**

**COMMISSION**

In-house highly experienced professional sales engineering team to design a cost effective security solution within budget and time frame.

With a comprehensive product matrix instantly available, we can supply solutions to suit any application, including brand, quality & price.

The project is commissioned according to the final design, product selection and certified training of service providers and end users.

## 2. INTRODUCTION

Security Warehouse is a leading distributor in the electronic security equipment industry which provides effective integration support across both the African and Southern Africa continents.

The company has two divisions; distribution of security products directly to trade clients and a turnkey project management service supporting both project managers and end users.

A complete product matrix is available to assist all clients in

the various markets, including; the larger complex projects at higher-end (tier 1), the standard systems and solutions at mid-end (tier 2) and even the smaller commodities at lower-end (tier 3). With eminent quality brands, Security Warehouse can offer their clients a much larger choice of security solutions.

Security Warehouse's service matrix offer clients complete peace of mind. Not only can the company provide the full basket of products, they also have a portfolio of finance

institutes to assist with the funding of larger projects. A technical department is able to offer clients a full specialized support service, being it technical support or repairs. Security Warehouse has an experienced and professional in-house design team to assist with any size project.

The Security Warehouse Training Academy is a fully equipped and SASSETA accredited training centre and offers clients the latest technology and products training.

## 3. MISSION & VISION

Security Warehouse has grown over the past 20 years into one of the leading South African importers and distributors of electronic security equipment.

One of the biggest contributors to the company's growth has been the ongoing commitment

to R&D and by providing complete quality management of the product and service matrix.

These factors are essential to Security Warehouse delivering trusted solutions that meet customer needs in line with its

focus on CCTV and surveillance systems.

It is Security Warehouse's goal to be the supplier of choice globally in the security distribution market through the provision of superior brands and service excellence.

#### 4. SECURITY WAREHOUSE PRODUCTS & SERVICES

### World Class Service & Infrastructure

**Continuous Research & Development** ensures our customers receive proven solutions and products that meet our stringent application and operational standards.

**Training** in the SW Training Academy is geared to equip the candidate with the theoretical background as well as practical skills, from introductory to specialized level, to sell and maintain products across the spectrum.

**Technical Back-up** by qualified and experienced technical and IT personnel are ready to assist over the phone, or when necessary, on site. We also have a fully equipped workshop to cater for repairs on the full range of electronic equipment.

Security Warehouse will continue researching national and international manufacturers for the latest technology in security solutions to ensure our product matrix remains diverse and suitable to our client's specific needs.

At Security Warehouse, we aim to assist our clients every step of the way by not only assisting in the planning of their projects but also by the aftersales support we offer. In our business the customer truly comes first and we will not miss an opportunity to exceed expectations.

## Product Matrix

MARKET	VIDEO	VMS SYSTEMS	ACCESS CONTROL	FIRE & ALARM	ELECTRIC FENCING	GATE AUTOMATION
Higher-End Tier 1 <i>Larger Complex Projects</i>						
Mid-End Tier 2 <i>Standard Systems &amp; Solutions</i>						
Lower-End Tier 3 <i>Commodities</i>						

PHYSICAL SECURITY	Perimeter Fencing	Roller Shutters

## Service Matrix

SOLUTION	PRODUCT TRAINING	TECHNICAL SUPPORT	FINANCE	PROJECT MANAGEMENT
<ul style="list-style-type: none"> <li>In-house Design</li> <li>System Setup</li> <li>System Training</li> </ul>	<ul style="list-style-type: none"> <li>Training Academy</li> <li>SASSETA Accredited</li> <li>Product Certification</li> </ul>	<ul style="list-style-type: none"> <li>Counter Support</li> <li>Site Support</li> <li>Extended Warranties</li> </ul>	<ul style="list-style-type: none"> <li>Product Finance</li> <li>Solution Finance</li> <li>Turnkey Finance</li> </ul>	<ul style="list-style-type: none"> <li>Installation Management</li> <li>Training</li> <li>Commissioning</li> </ul>

## 5. SOLUTIONS

**Security Warehouse** has assisted many organisations to implement a variety of security solutions and certified training thereof, over the years. Our projects vary from small to medium sized and also larger complicated solutions. We stock best of breed high end products and offer a product management service second to none to ensure clients receive excellent service all the way.

### MILITARY



Military establishments consider security of primary importance and as military bases vary in type and size, their needs for high-end security and intruder detection can vary greatly.

This is a very specialized and sensitive field of application and due to trust, professionalism and skilled workmanship, Security Warehouse have accrued a few military bases in various parts of the country as regular clients. Our experienced turnkey project management team has assessed each of these bases and implemented solutions to ensure the security of vital resources and equipment are safeguard to the highest standard. The equipment installed on the various sites includes anything from CCTV surveillance to operative control rooms, access control systems and facial recognition identification to perimeter security products.

APPLICATION & LOCATION	SOLUTION IMPLEMENTED			SCW CONSULTATION			
	CCTV & VMS	ACCESS CONTROL	PERIMETER FENCING	MAINTENANCE CONTRACT	DESIGN	SUPPLY	COMMISSION
Army Base in Pretoria, Gauteng, South Africa	•	•	•	•	•	•	•
Air force Base in Pretoria, Gauteng, South Africa	•	•		•	•	•	•

### RETAIL



Many retailers are faced with budget constraints due to theft and loss of stock. SCW are able to offer tailored security solutions as a preventative measure such as suitable CCTV surveillance equipment, controlled access and open platform video management systems as well as perimeter fencing. With the correct solution implemented, retail managers can rest assure that the loss of stock and theft will decrease dramatically.

Shopping malls are mainly faced with keeping anyone who enters their premises safe which means a large variety of equipment categories apply as suitable solutions. Being it stand alone CCTV camera systems or a fully equipped controller room, fingerprint access control to keep the unwanted out of certain areas, an alarm system with dedicated controlled zones, smoke detectors with sprinkler systems, or attractive see-through anti-climb perimeter fencing, Security Warehouse are equipped to design security systems to suit any size application.

APPLICATION & LOCATION	SOLUTION IMPLEMENTED			SCW CONSULTATION			
	CCTV & VMS	ACCESS CONTROL	PERIMETER FENCING	MAINTENANCE CONTRACT	DESIGN	SUPPLY	COMMISSION
Retail Chain Store, Various Locations National, South Africa	•					•	
Shopping Malls, Various Locations around Gauteng, South Africa	•	•	•	•	•	•	•

### EDUCATION



It is a continuous challenge for educators to keep their employees, students and assets safe. Due to experience with previous projects, SCW fully understands the high risks involved and compulsory measures required in this delicate industry.

Security Warehouse assesses each application uniquely to ensure the most appropriate solution. The CCTV and access control options available are endless but with suitable integration, open platform VMS and correct wireless equipment, and secure perimeter fencing, educational institutes can create safer environments throughout.

APPLICATION & LOCATION	SOLUTION IMPLEMENTED			SCW CONSULTATION			
	CCTV & VMS	ACCESS CONTROL	PERIMETER FENCING	MAINTENANCE CONTRACT	DESIGN	SUPPLY	COMMISSION
University with multiple Campuses, Various Locations around Gauteng, South Africa	•	•		•	•	•	•
Primary School, Johannesburg, Gauteng, South Africa	•	•	•		•	•	•

## HEALTHCARE



Hospitals and healthcare clinics provide an essential service 24 hours a day with hundreds of people entering their premises, thus they are confronted with high security threats daily.

SCW has assisted various healthcare groups to implement security solutions in order to accommodate existing infrastructures. Certified training has also been given to site managers to operate from dedicated Site Control Rooms whereby the client are able to pro-actively monitor potential incidents and allow preventative measures to ensure the safety of employees, patients and visitors.

APPLICATION & LOCATION	SOLUTION IMPLEMENTED			SCW CONSULTATION			
	CCTV & VMS	ACCESS CONTROL	PERIMETER FENCING	MAINTENANCE CONTRACT	DESIGN	SUPPLY	COMMISSION
Private Hospital Network, Across Africa & Southern Africa	•	•		•	•	•	•
Private Clinic, Johannesburg, Gauteng, South Africa	•	•	•	•	•	•	•

## MINING



The mining industry has many security challenges and therefore an in-depth understanding of consistent issues is of the utmost importance. SCW provides a full range of solutions and services to accommodate this niche sector, including; enhanced safety, securing assets and maximising access control.

By implementing preventative measures will not only maximise processes and improve cost efficiencies in mining but also ensure safety of employees and assets.

APPLICATION & LOCATION	SOLUTION IMPLEMENTED			SCW CONSULTATION			
	CCTV & VMS	ACCESS CONTROL	PERIMETER FENCING	MAINTENANCE CONTRACT	DESIGN	SUPPLY	COMMISSION
Gold Mining, Johannesburg, Gauteng, South Africa	•				•	•	•
Coal Mining, Mpumalanga, South Africa	•			•	•	•	•

## SOLAR FARMING



Although the energy crisis in South Africa has abated somewhat in the past year, the industry is by no means out of the woods yet. This, coupled with an increasing demand for lower Carbon emissions around the world, has been heaven sent for clean energy sources, and with the long days of sunshine, S.A is experiencing a boom in Solar energy implementations.

This is not without its challenges, as these solar farms are often in vulnerable and isolated areas, and the vast amounts of cabling inevitably attract the wrong elements. The only realistic option to combat this threat is with Advanced Video Analytics, this allows for quick detection of perimeter breaches, drastically reduced false alarms and thus effective reaction. With Dahua's built-in IVS and Mirasys' extensive VCA integration SCW can build a solution to every clean energy farm's needs.

APPLICATION & LOCATION	SOLUTION IMPLEMENTED			SCW CONSULTATION			
	CCTV & VMS	ACCESS CONTROL	PERIMETER FENCING	MAINTENANCE CONTRACT	DESIGN	SUPPLY	COMMISSION
Solar Farm, North West, South Africa	•	•	•	•	•	•	•
Solar Farm, North West, South Africa	•	•	•	•	•	•	•

## SPORTS STADIUM



From Soccer to Rugby, Top 20 to 5-day international cricket, sports has always been the back-bone of the entertainment sector. But passionate fans and over-excited onlookers create a real and serious threat to infrastructure and personal safety. These threats have to be managed by a secure and reliable system, allowing incidents to be monitored, analysed and prevented in the future.

Long range PTZ's allow for the monitoring of large areas, patrolling the action and allowing operators to zoom in on areas where incidents are occurring. This allows for fewer cameras to monitor large areas, and with up to 30X optical zoom on the

Dynacolor and Canon PTZ's an operator can see exactly what they need to see to record and react to on-going events.

APPLICATION & LOCATION	SOLUTION IMPLEMENTED			SCW CONSULTATION			
	CCTV & VMS	ACCESS CONTROL	PERIMETER FENCING	MAINTENANCE CONTRACT	DESIGN	SUPPLY	COMMISSION
Sport Stadium, Pretoria, Gauteng, South Africa	•				•	•	•
Sport Stadium, Johannesburg, Gauteng, South Africa	•					•	•

## GOVERNMENT



With the amount of protests ever on the increase as well as the citizen's requirement for safety inside a government building government buildings need to be protected as an asset of the state. Many opportunists use the busy schedule or the chaos of a protest to ply their illegal crafts and these need to be monitored.

SCW has designed and implemented solutions for various government buildings, ranging from small networked sites that only required perimeter defence to comprehensive indoor solutions that cover every hallway. Understanding the client's specific need and building on this framework. Multiple DVR's are used for redundancy and viewing is

enabled across the building to safeguard the government assets.

APPLICATION & LOCATION	SOLUTION IMPLEMENTED			SCW CONSULTATION			
	CCTV & VMS	ACCESS CONTROL	PERIMETER FENCING	MAINTENANCE CONTRACT	DESIGN	SUPPLY	COMMISSION
High Court, Pretoria, Gauteng, South Africa	•	•			•	•	
Municipality, Mafikeng, South Africa	•	•				•	

## MANUFACTURING



An on-going battle for manufacturing is not only losses due to theft and break-ins, but also from lost production hours. Many companies are coming round to the fact that their biggest loss is simply due to inaction of their workers, even when supervisors are appointed to manage the workforce better.

Fortunately the CCTV system never rests. By helping the owners to identify areas where workers slack off, giving managers easy access to real-time monitoring and implementing biometric Time and Attendance software, SCW can help increase a company's productivity significantly. Not only can the clocking times on the T&A system legally be used to track an employee's working hours, CCTV footage can help with brining disciplinary actions against lack-lustre employees.

APPLICATION & LOCATION	SOLUTION IMPLEMENTED			SCW CONSULTATION			
	CCTV & VMS	ACCESS CONTROL	PERIMETER FENCING	MAINTENANCE CONTRACT	DESIGN	SUPPLY	COMMISSION
Motor Manufacturing, Johannesburg, Gauteng, South Africa	•					•	
Sugar Refinery, Tanzania, Africa	•	•			•	•	•

**CORPORATE INDUSTRY**



Corporate environments and their professional nature leave plenty of space for ignorance or ill-will or negligence to do damage to a company's reputation and assets. The high-tech nature and high cost of office equipment such as laptops and printers also make inviting targets for unwanted guests.

This is another example where CCTV and access control are critical in ensuring smooth and continued operation of business. Unwanted elements can be made aware that all their movements are being watched and that they will never remain anonymous in their dealings. Additionally, access control can be used to limit movement inside a building without adversely affecting employee's ability to do their work, instead giving them the secure environment to work in.

APPLICATION & LOCATION	SOLUTION IMPLEMENTED			SCW CONSULTATION			
	CCTV & VMS	ACCESS CONTROL	PERIMETER FENCING	MAINTENANCE CONTRACT	DESIGN	SUPPLY	COMMISSION
Corporate Company, Gauteng, South Africa	•		•	•	•	•	•
Cellular Company, Ghana, Africa	•	•		•	•	•	•

**6. MANAGEMENT & OWNERSHIP**

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Stanley Henning  
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